

NCGWA - 2024 TRADE SHOW & CE

THURSDAY - FRIDAY, JANUARY 25 – JANUARY 26 | EMBASSY SUITES | GREENSBORO

204 CENTREPORT DRIVE, GREENSBORO, NC 27409

HOTEL PHONE: 336-668-4535 | RATE: \$125.00 | HOTEL RESERVATION DEADLINE: JANUARY 11, 2024

TRACK 1

Thursday, January 25, 2024

3:00 pm – 4:00 pm Having a Safety Mindset – Katherine Hall, Bankers Insurance (1 CEU)
4:00 pm – 5:30 pm Open Forum Discussion
5:30 pm – 7:30 pm Dinner

Friday, January 26, 2024

8:00 am - 9:00 am Rules and Law Changes from Electrical Board – Al Parris (1 CEU)
9:00 am – 10:00 am Visit with Vendors
10:00 am – Noon Mississippi vs Tennessee - Is Groundwater an Intrastate or Interstate Resource? Richard Spruill (2 CEUs)
Noon – 1:00 pm Visit with Vendors
1:00 pm Lunch/Business Meeting/Auction/Raffle in Vendor Hall

See next page for details

TRACK 2

Thursday, January 25, 2024

3:00 pm – 4:00 pm Having a Safety Mindset – Katherine Hall, Bankers Insurance (1 CEU)
4:00 pm – 5:30 pm Open Forum Discussion
5:30 pm – 7:30 pm Dinner

Friday, January 26, 2024

8:00 am - 8:50 am Water Treatment Equipment Installation and Service. A Complete Business Model – Mark Shell and Greg Gruett (3 CEUs)
8:50 am - 9:00 am Break
9:00 am - 11:00 am Water Treatment Equipment Installation and Service, Continued
11:00 am – 1:00 pm Visit with Vendors
1:00 pm Lunch/Business Meeting/Auction/Raffle in Vendor Hall

Class limited to 20 people. Must register in advance. Limit 2 people per company.

See next page for details

Register Now! Deadline to Register for Trade Show is January 18, 2024. If you have questions please call the NCGWA office at 919-876-0687 or email elaine@execman.net

Name: _____ Company: _____

Street: _____ City: _____ State: _____ ZIP: _____

Phone: _____ Email: _____

Please check either Track 1 or Track 2. You must choose one. _____ Track 1 _____ Track 2

\$ _____ Registration - \$50 (Members) \$ _____ Registration - \$75 (Non-Member
(Includes Trade Show and Lunch) (Includes Trade Show and Lunch)

\$ _____ Membership Dues - \$75 \$ _____ Raffle Ticket - \$100



Refund Policy: Refunds only if the NCGWA office is notified 72 hours prior to the trade show or unless death in immediate family. (919-876-0687 or elaine@execman.net)

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Course: Having a Safety Mind Set

During this presentation we will discuss why it is important have a safety mindset in your company. Staying safe at the jobsite should be part of the job and important to every employee and owner. We will walk though how to create a safety culture; including, preventative measures, PPE, tool box talks, safety meetings, and management strategies to promote safety. Many accidents and injuries can be prevented when the proper safety plans are in place.

Course: Rules & Law Changes from the Electrical Board

- New Address and Changes at the Board’s Office.
- Board Laws and Rule Changes.
- Legislation
- Open session for questions.

Course: Mississippi vs Tennessee – Is the Groundwater an Intrastate or Interstate Resource?

Part 1: Basic Groundwater Hydrology - hydraulic conductivity, porosity, transmissivity, specific yield, and storage coefficient. Emphasis on groundwater flow patterns and groundwater velocity.

Part 2: Basic Groundwater Chemistry - Oxygen/Hydrogen Bonds, dipolar nature of water molecules, impacts of dipolar nature on water chemistry. Specific examples will include disinfection/disinfection by products and coastal examples of salt water intrusion.

Course: Water Treatment Equipment Installation and Service. A Complete Business Model

Hour One: • Proper Installation and Start-up Techniques. Working Demo unit to demonstrate startup. • Best Practice for Service Call Procedure: Basic step by step guidance Scheduled

Hour Two and Three: • Valve Tear Down w/ hands on opportunity for attendees. Focusing on the most popular brand used today in industry. • Trouble Shooting different types of water treatment equipment. • Servicing different types of treatment equipment: Softener, Backwash Filter, AIO(AirDraw), etc. • How to run a successful business w/ service • How to Treat Water Successfully, and when to make alternative choices.

**Raffle Tickets:
Only \$100 for a
chance to win!**

Don't Forget to Purchase Your Raffle Tickets!

**GRAND PRIZE! – Golf Cart with Trailer
Golf Cart will be on display at Trade Show!**

**Need not be
present to
win!**

PAYMENT OPTIONS: CHECKS/CREDIT CARDS/PAYPAL –

CHECKS: MAKE CHECKS PAYABLE TO: NCGWA, PO BOX 41368, RALEIGH, NC 27629

CREDIT CARDS/PAYPAL/ELECTRONIC CHECKS: You will receive an invoice via email for the total due, and you will be instructed to pay the amount via PayPal. You can use any major credit card, your checking account or your PayPal account to pay. By choosing this method, you agree to pay the amount due above within 30 days of the date the invoice is issued. Please sign here: _____

Payment Type: Check # _____ Paypal _____ Amount \$ _____